## Salary negotiation email examples

Hi Julie,

Thank you for sending over the job offer package for the Marketing Director position. I want to state again how honored I am to be considered for this exciting position and appreciate you sharing these details.

Before I can accept your offer, I want to address the proposed compensation. As I shared with your recruiting manager, I have more than 10 years of experience in digital marketing and have worked in leadership positions for the past six years. In my last role, I increased the number of marketing-influenced leads by nearly 40% year over year and helped secure the company a 25% higher annual revenue. Given my experience and expertise, I am seeking a salary in the range of $125,000 to $130,000, which is slightly higher than your offer of $115,000.

I know I can bring a great deal of value to ABC Company and help you exceed your revenue expectations this year. Please let me know when we can discuss the salary further.

I look forward to hearing from you soon!

Thank you,  
Oliver Perez

### Salary negotiation conversation example

Here is how you might approach the situation if you're negotiating face-to-face or via phone or video call:

*"Thank you for sending over the job offer package for the Regional Sales Manager position. First and foremost, I want to reiterate how excited I am about the opportunity. I believe in your product and know I could help you drive even greater results.*

*Before I accept the offer, I do want to address the proposed salary.*

*As I shared during the interview process, I have more than 12 years’ experience in sales, including eight years of experience in medical equipment sales, and two more years of management experience than stated in the job description. In my last role, my team exceeded the monthly quota by 15% for two years in a row and landed three of the largest accounts in company history.*

*Given my background, I am seeking a salary in the range of $145,000 to $150,000. I am definitely open to discussing alternative compensation, such as opportunities for additional stock options or increased performance-based bonuses. I’d love to hear your thoughts."*